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# Impact | Finance | Evolved

**Information Deck 2021** 

# RAZ Finance catalyzes impact for everyone

Individuals can influence economic, social, environmental and governance outcomes across the evolving RAZ network.



#### **THE PAST**

Centralized, Hierarchical, Reporting



transparency



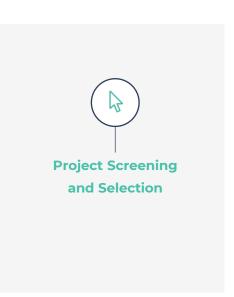
THE FUTURE

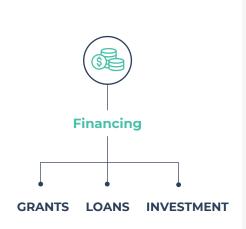
Evolutionary Stakeholder Influence

# RAZ makes impact-financial data transparent across unalterable timelines

RAZFinance.io is a stakeholder engagement network and due diligence tool

# FOR INDIVIDUALS, GROUPS, FUNDS AND ASSET MANAGERS, RAZ FACILITATES:









Actions and results are recorded while unfolding, as a digital "time capsule" on the Tezos blockchain.

The RAZ process ensures the authenticity of data, claims and progress.

#### **Individuals**

| Verify and rank outcomes;

| Engage with projects;

| Earn rewards;

| Transform their reputation ranks, and achievements into digital assets;

| Shop for impact-verified products;

Access support services, resources and training;

| **Finance** positive impact by donating, lending and investing.

## Project Owners

Showcase their verified positive impact;

| **Measure and manage** integrated impactfinancial data and performance;

| **Obtain** <u>certification</u> for the companies and initiatives they represent;

| Qualify for and access funding in the form of grants, loans and investment.

Value-Aligned
Groups and
Decentralized
Pods, Investment
Fund and Asset
Managers

| **Find and finance** verified economic, impact, ESG and regenerative opportunities

| Track how capital is deployed and outcomes are realized in alignment with integrated impact-financial expectations

# Current Network Functionality

Dashboard, Community Platform, Impact Theme and Initiative
Customization | Qualification for, and Access to, Funding |
Stakeholder Influence on Outcomes | Screening and Due
Diligence | Capital Deployment Tracking | Data and Outcome
Verification | Data Ownership and Access Control |
Incentivization through Gamification, Points, Awards and Ranks

#### THE FUTURE



Raz becomes a fully decentralized network platform.

Data across the landscape of

**Due Diligence** 

**ESG and Impact Data Collection.** Stakeholder-Led
Positive Impact Frameworks,
Themes and Metrics.

Capital allocation

commitments and Deployment.

**Revenue and Financial Performance.** Regenerative
Economic Development and
Outcomes.

Becomes integrated while being transformed into unalterable and transparent assets. RAZ launches a secondary exchange that facilitates due diligence, capital deployment and liquidity across the landscape of ESG, impact and sustainable investing opportunities

# Revenue Model



## **Network**

### Project Owner dashboard <u>subscriptions</u>

• Platform licensing to <u>Project Owners</u> representing:

Organizations | Municipalities | Institutional Investors | Impact Investment Funds | Sovereign Wealth Funds | Banks | Family Offices | Investment Advisors | Trading Platforms | Retailers | Purpose-Driven Enterprises at any stage of growth.

- **Revenue-share agreements** formed within <u>groups and pods</u> across the network;
- Product sale and distribution revenue.



## Certification

# Assessment fees related to:

The engagement of the <u>RAZ</u> <u>community</u> alongside independent data verifiers.



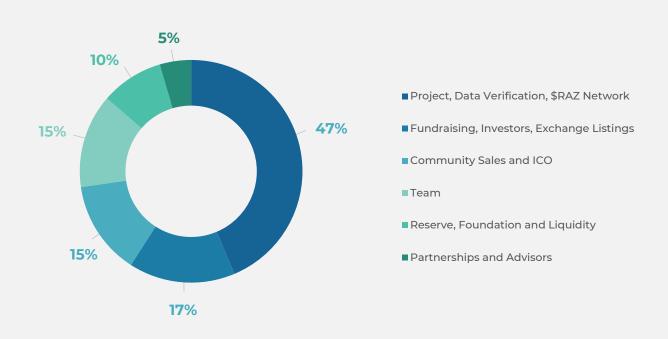
# Transaction fees

- Digital asset trade and funding deployed to projects;
- Support and advisory service escrow, payment and delayed incentive transactions.



Purpose	<b>Financing of projects:</b> Donations   Loans   Investment
Incentivization and rewards for individual stakeholder achievements including impact verification, investment, project engagement and referrals	Access to impact-verified products and services

## **Allocation**



### **Competitors**





PROVENANCE

novisto









#### **How is RAZ different?**

**Project Owners** benefit from an evolving impact databank

that features practical examples of Impact in Action across all projects that have publicized their progress across the RAZ network.

**ESG** and impact reports can complement RAZ processes that track stakeholder-driven collaboration towards outcome realization.

The RAZ community, alongside independent experts and auditors, can review claims.

Action steps are verified while outcomes are unfolding.

## **Leadership & Co-founders**



Miriam
Davidovic
Co-Founder Governance, Impact
Data, Blockchain and
Decentralized Finance



Raphael Bitterman Co-Founder -Strategy and Business Development

## **Technology and Marketing**



Nemanja Tomanovic Technology Development Project Manager



Selena Ivanovic Marketing and Communications

## **Advisors**



Joshua Boles CEO of Neo Flow Asset Management



Margaret Mondlane Environment, Social and Governance



Jan Lunde
Decentralized
Development
and Blockchain
Technology



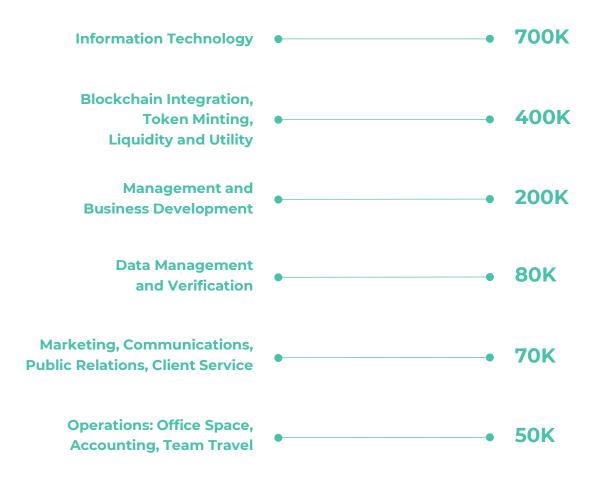
Saul Singer Business Strategist at Roshem Impact

# The Market Opportunity



# **Raising Aligned Capital**

**\$1,500,000** USD for Business Development, Data Gathering Tool and Dashboard Platform, Blockchain Integration, Data Management and Verification System, Marketing, Communications and Operations.



11

# Growth and Development

	<i>Phase 1</i> : 2021 - 2022 Private Sale	Phase 2: 2022 – Private Sale	Phase 3: 2022-2023
Capital Raised	2021: \$100,000 Proof of Concept 2022: \$200,000	\$1,300,000 Decentralized Network Development	Seed Round/ICO: \$2,000,000 to \$7,000,000
Projected Revenue		\$230,000	\$630,000

	Phase 4: 2024	Phase 5: 2025	Phase 6: 2026-2027
Capital Raised	2023 Series A Round: \$7,000,000 to \$10,000,000	2024 Series B Round: \$10,000,000 to \$20,000,000	Potential for 10x growth in revenue by 2027
Projected Revenue	\$1,630,000	\$7,130,000	\$77,130,000

# **Benefits for Investors**

**SAFE (Simple Agreement for Future Equity) + SAFT (Simple Agreement for Future Tokens)** that mirror capital inflows from each investor across all RAZ Finance corporate entities launched during the first three phases of growth prior to a Series A raise.

Israel

**International Scaling** 

#### \$RAZ:

**17**% **reserved** for fundraising, investors and strategic sale

#### Returns are driven by:

- Subscriptions, transaction fees;
- Expected increases in token demand, utility and resulting market price.



Priority access to the RAZ
Finance platform, impact and
ESG reporting support for
investor portfolio companies
at incentivized rates for the
entire investment term:



Industry-specific customization of platform functionality: impact, ESG, sustainability and financial data provided by investor portfolio companies is collected and reported to maximize competitive advantage across your investment strategy.

13

## **RAZ Finance**

Technology and impact management solutions are being developed by:



a Certified B Corporation and 2021 Best for the World™ honoree, ranked in the top 5% of B Corporations globally for impact on Workers.







Engage with us through miriam@roshem.com and raphael@roshem.com